

Nordic AMPlify 2021 Launch Event

Accelerated U.S. Market Entry Designed for Nordic Digital Health and MedTech Companies





















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Nordic AMPlify aims to accelerate the U.S. market entrance and growth for the most promising Nordic digital health and MedTech companies by offering hands-on support from U.S. healthcare systems and best-in-class advisors

The AMPlify ecosystem is expanding in 2021 with the addition of new U.S. and Nordic players, including Innovation Norway and Innovation Centre Denmark

Healthcare Systems











Venture Funds













Government & Trade Consultancies

































Based on critical success factors, the Nordic AMPlify team has developed learning modules to provide a structure for your U.S. market activities

AMPlify modules for U.S. market entrance and growth



The Nordic AMPlify core team is comprised of stakeholders from both the Nordics and North Carolina



Megan Klumpe Consultant, **Business Sweden**



Claudia Hidou Manager, **Business Sweden**



Val Kratzman Director Healthcare. **Business Finland**



Market Manager, **Innovation Norway**

Lori Woloshyn



Consul General & Trade Commissioner, Consulate of Iceland in

New York



Hlynur Guðjónsson Alexandre Blanchot, **Tony Raposo** Innovation Officer, Senior Advisor. Innovation Centre of **Innovation Norway**



Todd Wiebusch CEO CHMG Capital and Honorary Consul of Finland for NC/SC



Tom Hearn Partner. FCA Venture Partners



Laura Lee SVP. Economic Development Greater Winston-Salem



Walter Farabee Dir. Economic Retention and Expansion, Greater Winston-Salem



Ethanie Good Dir. Marketing and Communications Greater Winston-Salem



Clay Johnson Director. Entrepreneurial Initiatives, Greater Winston-Salem



Denmark

Adrian Smith Executive Director. Flywheel Foundation



Peter Marsh Founding Partner. Flywheel Coworking LLC



Steve Lineberger Board Member, Winston Starts

Launch workshop speakers



Mayor Allen Joines Salem



Julie Murchinson Capital



Dr. Shante Williams Mayor, City of Winston- Partner, Transformation CEO, Black Pearl Global Investments



Secretary Machelle Sanders

North Carolina Secretary of Commerce



Secretary Mandy Cohen

Secretary of North Carolina Department of HHS



Bruce Fried Partner. **Dentons**



Dr. Joseph Kvedar Senior Advisor of Virtual Care, Mass General Brigham



Dr. William Morris Interim Executive Director, Enterprise Business Development, Innovations and Ventures, Cleveland Clinic



Lee Shapiro Managing Partner, 7wire Ventures



EVP. Chief Transformation and Digital Officer, Novant Health

Angela Yochem



Managing Director, BioVentures MedTech Funds & CEO, Back Bay Life Science Advisors

Dr. Jonathan Gertler



Jim Sargent Founder & Managing Partner, RQR Partners



Robert Garber Partner, 7wire Ventures Principal, Cone Health



Ventures

David Heenan



Nordic AMPlify focuses on clear business driven requirements and needs that companies entering the US market need to understand thoroughly instead of superficial or generic overview info that are so common in accelerator programs. To a large part this is due to the good selection and commitment of the US organizations in the program. The investor driven selection process, which already in itself brings value to the companies and shows the value to companies taking part - this is not just an exercise by the national export organizations, but a program that has U.S. knowhow and infused in it from the get-go

Seppo Salorinne, Co-founder Kamu Health

The Nordic AMPlify program is structured into three main activities: Launch workshop, U.S. Discovery Tour and U.S. Immersion program

May 25th – Launch Workshop

During this workshop, key U.S. investors and healthcare leaders will discuss the future direction of the US healthcare market and essential topics; hence, where opportunities can be found for Nordic companies.

Participating Organizations





















Q3 21' - Discovery Tour

Attendance at the Launch Workshop qualifies you to apply for the Online Training and Discovery Tour that will take place in Winston-Salem, North Carolina in Q3 2021

AMPlify Network











Wake Forest®















Q1 22' – Immersion Program

The most promising Nordic companies graduating from the program will be invited to join a 8week immersion program to further accelerate their market entry in the U.S.

Partners







Who should apply for Nordic AMPlify?

Target Companies

Medtech +
Digital
Health

Lifecycle Stage

Startups – Scaleups

Capital Raised

Not required but preferred

Primary Commitment Required

> Time, money, human resources

AMPlify 2021 Calendar



Thank you for joining us today! Please reach out to your country representative with any questions about the application process













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Claudia Hidou



Val Kratzman



Lori Woloshyn



Tony Raposo



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Alexandre Blanchot,

Consultant, Business Sweden Manager, Business Sweden Director Healthcare, Business Finland Market Manager, Innovation Norway Senior Advisor, Innovation Norway Consul General & Trade Commissioner, Consulate of Iceland in New York Innovation Officer, Innovation Centre of Denmark

Megan.Klumpe @business-Sweden.se <u>Claudia.Hidou</u> @business-Sweden.se <u>Val.Kratzman</u> @businessfinland.fi <u>Lori.Woloshyn</u> @innovationnorway.no Tony.Raposo @innovatinonorway.no Hlynur.Gudjonsson @utn.is Alebla @um.dk

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